1. BRIEF BACKGROUND:

In recent times there have been global trade disruptions on account of wars, increase in import tariffs imposed by certain countries, geopolitical tensions caused by West Asian crisis and other factors. In view of such factors, Reserve Bank of India (RBI) has notified certain Trade Relief measures vide its circular No. RBI/2025-26/96 DOR.STR.REC.60/21.04.048/2025-26 dated 14th November, 2025, and RBI Trade Relief measure direction, 2026 dated 31st Mar'26 with a view to mitigate the impact of trade disruptions, arising on account of global headwinds, for exports arising from India.

For implementing such trade relief measures, RBI stipulated that each lender should frame a policy, which should include the objective criteria for considering the reliefs. The Bank shall satisfy itself that the borrower's business is impacted by trade disruptions caused by global headwinds. The policy shall be **disclosed in public domain**. Therefore, this Policy on Trade Relief Measures for Exporters is framed by the Bank. This has limited effective period, as specified under relief measures notified by RBI.

2. SCOPE AND APPLICABILITY:

- This policy is applicable pan-bank.
- This policy is applicable to exporter customers only, that too whose activities are the eligible as per the list specified by RBI in its circular dated 14th Nov 2025, or as may be amended in future. (Refer Annexure 1)
- This policy shall be read on conjunction with the extant stipulations of RBI contained in its circular dated 14th Nov 2025, or as may be clarified by RBI or as amended in future.
- As regards matters not covered by this Policy, the usual provisions as per various policies of the Bank, including Corporate Credit Policy, will be applicable.

3. ELIGIBLE BORROWERS FOR RELIEFS:

The following kinds of borrowers are eligible for reliefs specified in this Policy.

a) The borrower is engaged in exports relating to any of the sectors specified in Annexure 1 of this Policy.

b) The borrower had an outstanding export credit facility/ies with KMBL as of August 31, 2025.

c) The account(s) of the borrower with all REs* were classified as 'Standard' as on August 31, 2025.

d) In case the Bank had not sanctioned export credit facility/ies to the borrower, for the purpose of granting reliefs to other eligible types of credit facilities, the Bank shall satisfy itself that the above eligibility criteria are satisfied by the borrower with other REs*. For this purpose, a certification to be obtained by the Bank from the other RE/s which has/have extended export credit to such eligible borrower.

*Note: Other Regulated Entities (REs) referred above, are the following: i. Commercial Banks, ii. Primary (Urban) Co-operative Banks, State Co-operative Banks and Central Co-operative Banks, iii. Non-Banking Financial Companies (including Housing Finance Companies), iv. All-India Financial Institutions, and v. Credit Information Companies (only with reference to paragraph 16 of these Directions).

4. ELIGIBLE CREDIT FACILITIES AND RELIEFS:

For the eligible exporter borrowers, shortlisted as per section 3 above, the RBI specified reliefs may be granted basis specific request letters obtained from the respective borrowers. Wherever the Bank considers grant of reliefs basis the request from client, the following reliefs allowed by RBI may be granted at the Bank's discretion, after applying the criteria given after the below table.

Nature / description of credit facility with KMBL	**Nature/description or reliefs**
Pre-shipment export credit (EPC/PCFC) (order based or running account)	• Enhanced tenor of maximum 450 days may be granted for each packing credit loans disbursed till 30th June 2026. • In respect of existing packing credit loans which were disbursed up to 31st March 2026 and currently outstanding (as on relief sought date), if dispatch of goods could not take place, the Bank may allow liquidation of such loans from any legitimate alternate sources, including domestic sale proceeds of such goods or substitution of contract with proceeds of another export order. (ECNOS rate of pricing will not apply for such loans).
Post-shipment export credit (FBP/FBD/FBN/PSCFC)	Enhanced tenor of maximum 450 days may be granted for each export bills discounted/negotiated till 30th June 2026.
Term Loan/s	• Interest and Principal falling due between 1st September 2025 to 31st December 2025, moratorium can be granted for payment, but the interest shall continue to accrue. • Such interest to be funded out of Funded Interest Term Loan (FITL) to be granted by the Bank.
Cash Credit / Overdraft (CC/OD in short)	• May defer the recovery of interest applied in respect of all during the period 1st September 2025 to 31st December 2025, but the interest shall continue to accrue. • Such interest to be funded out of Funded Interest Term Loan (FITL) to be granted by the Bank.
Common points for term loans / CC/OD	• Due to the moratorium/deferment and funding of interest, interest application on these facilities will be simple interest basis, without compounding effect. • The FITL repayment to commence after 31st March 2026 and to be repaid fully on or before 30th September 2026. • Interest on FITL shall be serviced regularly.
Working capital facilities (in general)	At the Bank's discretion grant the following additional reliefs: ✓ Allowing more Drawing Power (DP) by reducing margins for DP backed facilities. Such reduced margins shall be applicable only for stock/receivables, etc. statements submitted for position dates up to 31st December 2025. ✓ Re-assess the working capital limits by 31st Dec 2025, duly taking into account the issues due to global trade scenario. (any review/renewal after 31st December 2025 shall be based on regular assessment as per applicable policy provisions). ✓

For the purpose of implementing the measures, respective business units and Credit Monitoring team may co-ordinate with loan operations team, Trade-CPC team and IT teams, as relevant.

The grant of the reliefs/concessions as above may be communicated to borrower through sanction letter/modification of sanction letter and acceptance shall be taken thereof. The normal policies & processes of the Bank will apply with regard to post sanction matters and monitoring.

Process for granting reliefs to borrowers:

a) The borrower shall submit request letter specifying the nature of reliefs sought to Business / Credit team. The request letter should also contain the description of difficulties being faced due to the global trade / tariffs scenario prevailing in recent times.

b) Credit team will evaluate if the borrower is eligible for relief as per criteria defined in section 3 of the given note.

c) The Credit team shall also evaluate if the borrower was genuinely adversely impacted by the global trade disruptions. This may be ascertained by reference to factors explained by borrower, trend of total turnover/export turnover YTD, deferment of orders issued by overseas customers, any delays in packing credit liquidation / closure of export bills discounted, any discussion in meeting with other lenders under consortium, and other means.

d) Application for relief can be approved by sanctioning authority as defined in delegation of powers of credit authority

e) The borrower, or its partners/directors, or associate entities shall not be eligible for above relief measure if they are classified as frauds / willful defaulters, in line with the penal measures specified by RBI for fraudulent borrowers and willful defaulters.

f) But for the global tariffs & trader scenario in recent times, there shall be no other material adverse features outstanding in the conduct of account of the borrower / dealings with the Bank, as on the borrower's request date. Ex: Borrower is co-operative / responsive in providing sought for information / statements / reports, co-operative and not delaying without reason for stock audit, there are no events of default triggered (except for any recent overdues/irregularity due to global factors referred above), the borrower is not already marked for exit by the EWS/Review committee.

5. DISCLOSURE REQUIREMENTS:

The Bank shall develop an MIS on the reliefs provided to its borrowers which shall include *inter alia* borrower-wise and credit-facility wise information regarding the nature and amount of relief granted. The Bank shall submit a fortnightly report (as on 15th and at the end of each month), in a format to be hosted by Reserve Bank on its DAKSH platform.

Enclosed: Annexure 1 showing list of eligible sectors notified by RBI.

ANNEXURE 1 - LIST OF ELIGIBLE SECTORS

2-Digit HS Code	Sector Description
03	Fish and crustaceans, molluscs and other aquatic invertebrates.
29	Organic chemicals
38	Miscellaneous chemical products.
39	Plastic and articles thereof.
40	Rubber and articles thereof.
42	Articles of leather, saddlery and harness; travel goods, handbags and similar containers, articles of animal gut (other than silk-worm) gut.
57	Carpets and other textile floor coverings.
61	Articles of apparel and clothing accessories, knitted or crocheted.
62	Articles of apparel and clothing accessories, not knitted or crocheted.
63	Other made-up textile articles; sets; worn clothing and worn textile articles; rags
64	Footwear, gaiters and the like; parts of such articles.
68	Articles of stone, plaster, cement, asbestos, mica or similar materials.
71	Natural or cultured pearls, precious or semiprecious stones, precious metals, clad with precious metal and articles thereof; imitation jewellery; coin.
73	Articles of iron or steel
76	Aluminium and articles thereof.
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof.
85	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts.
87	Vehicles other than railway or tramway rolling stock, and parts and accessories thereof.
90	Optical, photographic cinematographic measuring, checking precision, medical or surgical inst. And apparatus parts and accessories thereof;
94	Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishing; lamps and lighting fittings not elsewhere specified or included

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